

**Subcontractor
Members Only
No Charge**



BUSINESS PRACTICE INTERCHANGE BPI

***AN INTERCHANGE AND EXCHANGE OF INFORMATION UNIQUE TO ASAC
ASAC SUBCONTRACTOR MEMBERS ONLY/NO CHARGE***

ASA Colorado offers the Business Practice Interchange (BPI) to subcontractor members on a scheduled basis. BPI is facilitated by chapter attorney, Mark Gruskin or other member attorneys with a practice in construction law. BPI is usually held in conjunction with other ASAC events. Note on event registration flyer the time and location of the BPI.

The Business Practice Interchange (BPI) of the American Subcontractors Association of Colorado has been developed so members can share actual business practices in our area. This network will provide information to help subcontractors who commit their resources to a project, make more informed business decisions. To ensure that the function of the BPI is not misunderstood or abused, the participants are asked to agree to the following;

- The purpose of the BPI is to exchange legitimate past business information for the mutual benefit of the members.
- It is not to restrict the exercise of independent judgment by the members in the management of their business or to interfere with free and lawful competition. Such practices would be illegal and are prohibited.
- There will be no discussion of members' prices or credit terms.
- No agreement may be made between members against a customer as a result of their business practices.
- All information will be factual first-hand information only; no hearsay.
- No personal disparagement is intended or allowed.
- The exchange of past, actual information of a positive nature is strongly encouraged.
- Participants will refrain from discussing items in which they have a conflict of interest or otherwise feel uncomfortable discussing.
- Information exchanged is of an objective nature, no subjective discussion is allowed.
- Participants can expect first-hand discussion of historical experiences regarding contract and business practices relating to a construction project.