

ASAC PRESIDENT'S MESSAGE



Monday, March 22, 2021

Monday, March 22 and I am feeling fantastic this morning. Fantastic is not a word I use very often. Although, I would say that I am a forward thinking and get it done kind of guy. I see barriers as opportunities and view challenges as interesting. Overcoming challenges is what makes life meaningful, they make us grow and give us perspective.

Where does this fantastic feeling come from? Easy answer, I watch our Association push forward and not let defeat determine their future actions. As an organization and under the leadership of our Board of Directors and Legislative Advocacy Committee we have been in the trenches working with state representatives, senators, stakeholders and the construction industry since 2000. We have lost more than we have won. But we return as many times as necessary to get the win. The wins have been big, very big!

ASAC has always been a subcontractor advocate, but we organized more formally in 2000. We hired a lobbyist, educated our membership to the process, formed a coalition and built a war chest. We have taken on work comp, payment reform, construction defect, retainage, risk transfer, healthcare and more. We currently are in coalition with 4 trade associations, and we are working to reform private retainage, bringing it in line with the public statute we worked on 3 years ago by capping private retainage at 5%.

Remember this House Bill 21 – 1167, Private Construction Payments, capping private retainage at 5%. This is our task this session. We have been working with our coalition, candidates, sponsors, legislators, lobbyists and stakeholders since May 2020 to bring a compromised bill forward this year. I am feeling fantastic because we passed the first hurdle by passing the bill out of the House Business Affairs Committee last Thursday by a vote of 10-3. We are moving forward. We will keep you posted each step of the way.

Now to my colleagues, fellow construction subcontractors, this is an example of how important the American Subcontractors Association is to your business today and in the future. As an organization, ASAC is about and only about the profitability of your business today and the sustainability of your profit into the future.

To ASAC Members, I say thank you because the continual improvement to the Colorado work environment through legislative advocacy is because of you, your support and commitment. The victories we celebrate in payment reform, retainage reform, eliminating contractual risk transfer, public prompt payment, defense of the trust fund statute and more are because of you! I feel fantastic, because of ASAC members who continue to invest in ASAC and the efforts on behalf of all construction subcontractors. ASAC is a steward of this industry and have a responsibility to commit to continual improvement. The lift becomes easier with each subcontractor added to our roster.

I see opportunity and success for our members business. I am proud to be the ASAC President and take heart in knowing that Absolute Caulking and Waterproofing has been an ASAC member for 25 years. We owe ASAC a debt that we are repaying.

Join us and our coalition partners at our annual legislative fundraising event, Drive for the Stars Golf Tournament at TopGolf Centennial on Thursday, April 15. Bring your team, Bring a member prospect. Join the movement and keep the momentum going. I feel fantastic! Join us at ASAC and be part of the solution and the celebration.

Have a good week.